

Health & Life Sciences - SAP

Redefining the way Health and Life Sciences Companies go digital.

SAP® Qualified
Partner-Packaged Solution
for the Intelligent Enterprise

**RISE
WITH
SAP** | Business
Transformation
as a Service

Producing Agile, Scalable & Compliant Global Solutions

As a global technology integrator that partners with both early-stage and established Health and Life Science (HLS) companies, New Era offers a comprehensive set of solutions covering the entire lifecycle of operations. Our solutions are designed to enable an accelerated growth path for a compliant digital transformation, and increase the speed to value of IT investments by leveraging industry-specific process automation, analytics, and enablement tools. New Era's combined services portfolio is powered by a uniquely-aligned delivery model to produce agile, scalable, and compliant global enterprise solutions for regulated industries.

We integrate both back-office and supply chain processes to provide a unified ecosystem in support of custom technology implementations. Our service suite is comprehensive for managing all business processes, identifying areas of improvement for ease of operations, and ensuring regulatory compliance. Making solutions simple and sustainable for the long-term requires rigorous and disciplined strategic planning. By extending SAP's Activate Methodology to include Compliance Validation, Operational KPIs, Business Process Optimization, and Industry-specific Organizational Change accelerators, our solutions ensure current sustenance and future growth.

New Era drives success in digital transformation and leverages SAP as intended. Exceptions to the "Fit to Standard" approach are applied when elements of our Life Sciences Service portfolio can create Competitive Advantages for our clients and facilitate greater efficiencies in Regulatory Compliance. Our approach proves its value to our Health and Life Science clients as measured by consistent growth in Customer Success and Retention.

Focus Areas

SAP S/4HANA Cloud | Strategy & Assessment
| FDA Process & Software | Compliance Risk
Mitigation | Business Intelligence |
SuccessFactors | Digital Process Automation |
Signavio | Organizational Change and Training |
SAP Application Maintenance and Support

Partner Intellectual Property

- S/4HANA Rapid deployment templates for Health & Life Sciences
- Manufacturing, Consumer Packaged Goods
- FDA Compliance Validation Unique RPA Bots
- Specialized Intelligent Outsourcing
- Organizational Change
- Training
- Transformation Management

Offerings	Key Aspects	Differentiators
Rapid S/4HANA Implementation	<ul style="list-style-type: none"> • Pre-Configured GxP Platform • Full Functionality • Leverageable OnScreen Guides • AMS Support • Change Management & Employee Enablement • FDA/EMA Compliant 	<ul style="list-style-type: none"> • Scalable • Flexible (Can grow with customer) • Rapid Stand Up • Low Cost • Embedded Compliance • Uniquely designed for Early Stage & Pre-Revenue customers
Rapid S/4 Factory Conversions	<ul style="list-style-type: none"> • Pre-Configured GxP Platform • Full Functionality • Leverageable OnScreen Guides • AMS Support • Change Management & Employee Enablement • FDA/EMA Compliant 	<ul style="list-style-type: none"> • Flexible • Rapid • Low Cost • Includes Change Management & Employee Enablement
Value Adds - (Small & Large Customers)	<p><i>Application-ready solutions for persistent problems in HLS:</i></p> <ul style="list-style-type: none"> • Serialization • Shelf-Life Expiry Date • Batch Traceability • Segmentation • Master Data Management • Supply Chain Management • Quality Issue Management • Compliance Validation • Org. Change Management & Training • Mergers, Acquisitions & Divestitures 	<ul style="list-style-type: none"> • Proven • Application Ready • Rapid • Low Cost • FDA/EMA Compliance

HLS Packages for Your Enterprise

Feature	Elite	Premier
Approach	This service suite ideal for managing all business processes, identifying areas of improvement for ease of operation, and regulatory compliance with 2-3 modules. It covers functionality across finance, manufacturing, supply chain and sales distribution. It includes functionality across the entire enterprise.	This service suite, includes all the functionality of the Elite suite and is ideal for managing all business processes, identifying areas of improvement for ease of operation, and regulatory compliance with 4 or more modules.
Approximate Feature Modules	2-3	4+
Duration of Implementation	18-20 Weeks	24-38 Weeks
Implementation Cost	\$250,000 - \$450,000	\$500,000 - \$800,000
License Cost	Based on users selected.	Based on users selected.
Additional Options	On-premise, Cloud & Hosting	On-premise, Cloud & Hosting
Value Adds	<ul style="list-style-type: none"> • Serialization • Shelf-Life Expiry Date • Batch Traceability • Segmentation • Master Data Management • Supply Chain Management • Quality Issue Management • Compliance Validation • Org. Change Management & Training • Mergers, Acquisitions & Divestitures 	<ul style="list-style-type: none"> • Serialization • Shelf-Life Expiry Date • Batch Traceability • Segmentation • Master Data Management • Supply Chain Management • Quality Issue Management • Compliance Validation • Org. Change Management & Training • Mergers, Acquisitions & Divestitures

New Era Technology's SAP Practice

New Era is a global technology solutions provider, creating digital, data, and technology solutions that keep you moving forward. Whether your company is adopting a new SAP innovation, expanding its SAP footprint, or starting its SAP journey, it takes a proven partner with deep expertise to help optimize that investment. As a trusted global partner, New Era will help your company leverage the best of SAP's innovations to book operational efficiencies, streamlining business processes at every level of the business.

Talk to a Professional Today
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